



Role: Associate BTR Research Analyst

Reporting to: Director of BTR Consultancy - UK

Office: Central London

Direct Reports: n/a

OVERVIEW

Following a period of sustained and exciting growth across Europe, the team is looking to grow its presence and experience with a new role of Associate BTR Research Analyst. You will report to Director, BTR Consultancy (UK) who is also based in the Central London office and ultimately be responsible to Senior Director – BTR Consultancy (Europe).

LIV Consult is the Leading Build to Rent Development Consultancy operating in Europe - the team provides Research, Operational Strategy, FM, Design Consultancy, Operational Costs and Lifecycle Modelling services to BTR Investors, Developers & Operators. LIV Consult has been involved in some of Europe's most exciting BTR communities through planning, design and development stages and our client base relies on our hands-on consultancy input at all stages.

LIV Consult is part of Cortland, the US Multi Family Investor, who are seeking to develop 10,000 BTR units in the UK over the next 5-7 years commencing with our first 486-unit BTR residential development in Watford and several other pipeline deals that LIV Consult is supporting on. Part of the role will be assisting with the underwriting associated with Cortland's potential investments.

The wider business of LIV is a leading build to rent and residential block management company, delivering services across the UK. We currently manage tens of thousands of apartments in the UK and are involved in numerous schemes at different stages of development across Ireland, UK and Spain. Our clients include major developers and global investment funds and we also represent thousands of leaseholders nationwide.

The diversity of our client base calls for an integrated team approach and our experts strive to deliver value to our clients through clear, innovative thinking and timely solutions. We are also firm believers that you create your own success! As an entrepreneurial business we recognise and promote individuals who show potential to commit and grow with the business.

ROLE OVERVIEW

LIV Consult are currently working with multiple large-scale domestic and international investors and developers to help design, create and deliver Best in Class rental communities.

As a Associate BTR Research Analyst, you will lead the team's research capability across multiple geographies where LIV Consult's client base requires research reporting. Our consultancy advice covers a range of aspects of development including locational analysis, rental projections, site feasibility, scheme design, lifecycle and operational advice alongside the production of detailed research reports for our investor, funder and developer clients. You will be expected to excel with managing research resources, detailed market databases and lead on the production of external reports.

The ideal candidate will have demonstrable experience in the Build to Rent market at either a leading research or capital markets business.

The LIV Consult team has a diverse range of academic backgrounds including Property & Real Estate, Facilities Management, Geography and Research and would expect that this would be the background of candidates applying for the role.

Key Responsibilities:

- Site feasibility analysis: Identification of Target Market, Demand and Rental Projections.
- Advice on locations and their key attributes at both macro and micro level geographies.
- Supply and demand analysis of the rental market
- Tracking of major development funding deals and analysis of the market growth
- Detailed advice on best practice for BTR developments from an operational and rental perspective
- Oversight and contribution into our BTR Investment Appraisal Reports
- Interrogation and mining of data from our internal and external Databases
- Instructing and briefing of our BTR Analysts in the mining of data and development of reports
- Drafting of reports to be submitted as part of a planning application, such as Market Justification Reports or Site/Estate Management Plans

Knowledge, Experience and Skills:

- Demonstrate a keen interest in pursuing a career in the residential property sector, corporate real estate market and willing to learn
- Bachelor's degree in property/ construction related field
- The ability to search for information and have an excellent attention to detail
- A natural problem solver and used to using a range of sources to provide an answer to the question at hand
- Comfortable working independently as well as collaboratively as part of a group

Skills:

- Proficient in using Microsoft Office, including Word, Excel and Powerpoint
- Working knowledge of BTR financial models to work closely with client teams
- Ability to multi-task and prioritize daily tasks to meet deadlines
- Strong attention to detail
- Strong verbal communication skills
- Strong literacy and writing skills