



Role: Associate BTR Consultant (UK)

Reporting to: Director of BTR Consultancy - UK

Site: London Office

Direct Reports: n/a

OVERVIEW

Following a period of sustained and exciting growth in the UK, the team is looking to grow its presence and experience with a new role of Associate BTR Consultant (UK). As Associate BTR Consultant (UK), you will report to the Director of BTR Consultancy (UK) who is also based in the London office and ultimately be responsible to Senior Director – BTR Consultancy (Europe). This position will support and work with all levels of Associates throughout LIV Consult and Cortland as well as external clients.

LIV Consult is the Leading Build to Rent Development Consultancy operating in Europe - the team provides Research, Operational Strategy, FM, Design Consultancy, Operational Costs and Lifecycle Modelling services to BTR Investors, Developers & Operators. LIV Consult has been involved in some of Europe's most exciting BTR communities through planning, design and development stages and our client base relies on our hands-on consultancy input at all stages.

LIV Consult is part of Cortland, the US Multi Family Investor, who wish to develop 10,000 BTR units in the UK over the next 5-7 years commencing with our first 486-unit BTR residential development in Watford. Part of the role will be assisting with the underwriting associated with Cortland's potential investments.

The wider business of LIV is a leading build to rent and residential block management company, delivering services across the UK. We currently manage tens of thousands of apartments in the UK and are involved in numerous schemes at different stages of development across Ireland, UK and Spain. Our clients include major developers and global investment funds and we also represent thousands of leaseholders nationwide.

The diversity of our client base calls for an integrated team approach and our experts strive to deliver value to our clients through clear, innovative thinking and timely solutions. We are also firm believers that you create your own success! As an entrepreneurial business we recognise and promote individuals who show potential to commit and grow with the business.

ROLE OVERVIEW

Build to Rent (BTR) is one of the fastest growing sectors of the UK Residential market. LIV Consult are currently working with multiple large-scale domestic and international investors and developers to help design, create and deliver Best in Class rental communities.

As a BTR Consultant, you will play a significant role in the Consultancy team for a range of clients across multiple projects and locations in Ireland. Our consultancy advice covers a range of aspects of development including locational analysis, rental projections, site feasibility, scheme design, lifecycle and operational advice alongside the production of detailed research reports for our investor, funder

and developer clients. You will be expected to excel with developing client relationships and evolving our approach in line with natural development of our consultancy offer.

The ideal candidate will have demonstrable experience in the Build to Rent or PRS sector of the UK Market with a focus on investment and development. Alternatively, those with experience in asset management would be most welcome to apply for this exciting role.

We would anticipate that the individual would be well versed in the UK Planning process and Residential design standards, along with emerging best practice across the technical requirements of property and asset management in the UK.

The LIV Consult team has a diverse range of academic backgrounds including Property & Real Estate, Facilities Management, Geography and Research and would expect that this would be the background of candidates applying for the role.

Key Responsibilities:

- Site feasibility analysis: Identification of Target Market, Demand and Rental Projections
- Advice on locations and their key attributes at both macro and micro level geographies
- Supply and demand analysis of the rental market and investment trends
- Detailed advice on best practice for BTR developments from an operational and rental perspective
- Drafting of reports to be submitted as part of a planning application

Knowledge, Experience and Skills:

- Demonstrate a keen interest in pursuing a career in the residential property sector and willing to learn
- Bachelor's degree in property / construction related field
- The ability to search for information and have an excellent attention to detail
- A natural problem solver and used to using a range of sources to provide an answer to the question at hand
- Comfortable working independently as well as collaboratively as part of a group

Skills:

- Proficient in using Microsoft Office, including Word, Excel and Powerpoint
- Working knowledge of BTR financial models to work closely with client teams
- Ability to multi-task and prioritize daily tasks to meet deadlines
- Strong attention to detail
- Strong verbal communication skills
- Strong literacy and writing skills